



# 2023 CPC Popcorn Sale Specifics

## Key Dates

- Aug 8th/9th – Unit Trainings
- Aug 13th – Show and Sell Order Due
- Aug 15th to Sept 15th – Unit Kick Off
- Sept 1st – Show and Sell Pick-Up and submit Kick Off Presentation
- Oct 16th – Returns Due
- Oct 30th – Take Order and Payment Due
- Nov 17th – Take Order Pick Up

## Commission

- 33% Base Commission
  - +2% when you submit your Unit Kick Off Presentation and Sale Goal to Council by 9/1
- 35% Commission on Online Sales

## Returns

- Units may return up to 25% of Initial Show and Sale Order
- Returns must be in FULL and UNOPENED cases
- Returns are due Oct 16th





# 2023 CPC Prizes!

In addition to the rewards offered by Trail's End CPC has multiple prize tiers that Scouts can earn! Any sales up to Dec 31st qualify for CPC Prizes

## \$1 Club

Any Scout that sells at least 1 item will receive a 2023 Snack Attack Patch



Example

## Grit Club

All Scout that sell \$750 or more will receive a Limited Edition Snack Attack Patch



Example

Example

## Adventure Club

All Scout that sell \$1,500 or more will receive a 2023 Snack Attack Hat and Yeti Water Bottle



Example

## Top 50 Club

The top 50 Scouts that sell \$2,500 or more will receive an invitation for themselves and one (1) parent or guardian to attend an exclusive Top Sellers Party

## Summer Camp Incentive!

Any Scout that sells \$3,500-\$4,999 will receive 50% off of one 2024 CPC summer camp session

Any Scout that sells \$5,000 or more will receive 100% off of one 2024 CPC summer camp session

